



Who are we

Mission:

City Running is passionate about delivering authentic and exceptional experiences for *every body* in our care. Innovation, curation, and connection are the driving forces that meet the needs of the evolving community of runners we serve in and beyond our walls.

Vision:

City Running strives to educate & empower all individuals at any stage of their running journey. We seek to be the trusted name in the running community, locally and broadly, by leading with passion and inclusivity.

Values:

We pledge to operate in a socially and environmentally responsible manner. We reinvest in our community and our employees. We lead with passion, vulnerability and open minds. We take our goals seriously but commit to having fun along the way.

Job Title

City Running Sales Associate

Compensation

\$17-\$18 per hour

Benefits

City Running's benefits package is unique to each role but may include paid holidays, sick and safe time, employee discounts, complimentary product, and a dollar for dollar match of up to 3% into a Simple IRA.

About the role

City Running Sales Associates are the first people a guest will interact with and are pivotal in the customer or community member's experience. The role of the Sales Associate is to welcome, assist, and connect with each person walking through our doors. You will ensure a customer's needs are understood and met. You'll empower the customers you interact with by sharing your expert-level knowledge, introducing them to products that can help them achieve their goals, and connecting them with City Running's community and events.

What you'll do

- Treat all customers and co-workers with respect and contribute to a positive, dynamic work environment.
- Take customers through a full, multi-step gait analysis.
- Determine customer needs by asking relevant questions while maintaining a continuous, friendly conversation; i.e. *'What are your running/walking goals'* or *'any injury history I should be aware of?'*



- Recommend, select, and help locate the right merchandise (shoes, inserts, apparel, accessories, nutrition, etc.) for each individual.
- Have a full understanding of how to enter a new customer and ring out sales on the RICS Point of Sale system.
- Connect customers to City Running events and activities (group runs, the Mill City Running Race Team, etc.).
- Help to maintain the highest level of visual merchandising and cleanliness standards.
- Take initiative to stay busy and assist the Managers and Keyholders with day to day operations.
- Solve problems creatively and keep the customer at the center of all you do.

Who you are

- You're able to work shifts that meet the needs of the business, to be agreed upon before starting. Including the ability to work at both business locations; Mill City Running and Saint City Running
- You have an active lifestyle.
- You embody City Running's Mission, Vision, and Values.
- You communicate well and are open to feedback.
- You're able to learn and utilize technology.
- You bring positive energy with you to work.
- Have a positive, solutions-oriented attitude and ability to work in a team environment
- Able to be nimble in a busy retail environment
- *preferred:* You have prior experience working in retail or run specialty settings.

Physical Requirements

- Able to stand/walk for extended periods of time on the sales floor.
- Continually able to reach overhead, bend, squat, kneel and carry products necessary for customer service, inventory stocking and store merchandising.
- Continually able to walk up and down a staircase carrying boxes, products and other necessary items.
- Able to regularly perform store maintenance duties: sweep, vacuum, dust, empty trash, clean.
- Able to safely lift boxes up to 50 pounds.
- Comfortable climbing ladders.

Equal Employment Opportunity

City Running is an equal opportunity employer. We encourage individuals of all backgrounds, experiences, and perspectives to apply. All qualified applicants will receive consideration for employment without discrimination on the basis of race, color, age, religion, sex, sexual orientation, gender, gender identity, national origin, protected veteran status, medical condition, disability, or any other factors prohibited by law.